

SUPPLIER SHOWCASE

tech:
SCALE **LIVE**



APRIL 15, 2021

Supplier Showcase Agenda

2:00 pm - 2:30 pm (Central) - Construction, Engineering, Telecommunications

Alicia Michael
President
Meta Team, LLC
alicia@metateamllc.com

Tiffany Putnam
Client Relations Manager
Teltron Networks
tputnam@teltrongroup.com

Conchita Tucker
President
Tucker Technology, Inc. (TTI)
conchita@tuckertech.com

Muhammad al-Amin
CEO and General Partner
Versacom
aa@vcomlp.com

Kanchana Raman
CEO
Avion Networks, Inc
Kanchana.raman@avionnetworks.com

Shannon Marquez
Business Development Director
Blair, Church & Flynn Consulting Engineers, Inc.
smarquez@bcf-engr.com

2:30 pm - 2:50 pm (Central) - VAR, Consulting

Fran Dean-Bishop
CEO
Aerobodies Inc.
franb@aerobodies.com

Tad Rzonca
President
V3Gate
TRzonca@V3Gate.com

2:50 pm - 3:00 pm (Central) - Break

3:00 pm - 4:00 pm (Central) - Cyber Security, IT Services - App Development, Data Engineering, App Development, Technical Services - IT / PM

Vivek Verma
Vice President
Infinity Tech Group Inc
Vivek.verma@algoriom.com

Manjula Dharmalingam
Director
World of Opportunities for Women LLP
dmanjula@hersecondinnings.com

Maulik Shyani
CEO
BayInfotech
maulik@bay-infotech.com

Subha Rajana
CEO
Biarca
subhar@biarca.com

Anthony Irudhayanathan
President
Zillion Technologies, Inc.
anthony@zilliontechnologies.com

Prashant Bhalesain
Director
SETIENT LTD
prashant@setient.com

Tamara Nall
President and CEO
The Leading Niche
tamara.nall_travel@theleadingniche.com

Kelly Ireland
Founder and CEO
CBT
kelly.ireland@cbtechinc.com

Evan Rose
Founder and President
Rose Digital
evan@rosedigital.co



Alicia Michael

Meta Team, LLC

HQ: Doraville, GA

National commercial roofing company, certified women owned!

Service Territory: Local

Keywords: Roofing, Re-roofing, Solar

Industry: Construction - General, Electrical & Mechanical Contractors (sub-trades)

DBE Designation: Women-Owned

Owner Ethnicity: Caucasian



Meta Team

This company provides a product/service we can use:

Opportunities that come to mind for this company:

I plan to follow up with the presenter:

Yes, Today In Person Meeting Phone Call Not a fit

A possible internal or external connection I can make for this company is:

NOTES:



Tiffany Putnam

Teltron Design Group Inc

HQ: Columbus, Ohio

FULL SERVICE TELECOMMUNICATIONS AND NETWORK INFRASTRUCTURE

Service Territory: Local, Global, Local & Global

Keywords: Telecommunications network infrastructure services; materials: network cable, optical fiber, network switches, wireless access points, Audio Visual devices and components

Industry: Construction - General, Electrical & Mechanical Contractors (sub-trades), Technical Services - IT / PM, Other

DBE Designation: Minority-Owned, Women-Owned

Owner Ethnicity: African-American



This company provides a product/service we can use:

Opportunities that come to mind for this company:

I plan to follow up with the presenter:

Yes, Today In Person Meeting Phone Call Not a fit

A possible internal or external connection I can make for this company is:

NOTES:



Conchita Tucker

Tucker Technology, Inc. (TTI)

HQ: Oakland, CA

Tucker Technology, Inc. (TTI) is a 5G wireless installation and integration company. We deploy wireless service technicians for network deployments.

Service Territory: Local & Global

Keywords: Wireless Integration, Datacenter Installation

Industry: Construction - General, Electrical & Mechanical Contractors (sub-trades)

DBE Designation: Minority-Owned, Women-Owned

Owner Ethnicity: African-American



This company provides a product/service we can use:

Opportunities that come to mind for this company:

I plan to follow up with the presenter:

Yes, Today In Person Meeting Phone Call Not a fit

A possible internal or external connection I can make for this company is:

NOTES:



Muhammad al-Amin

Versacom

HQ: Richardson, TX

Versacom is an opportunity- driven company which is best positioned to work in a partnering relationship with large Telecommunication and Wireless providers offering managed expertise and services across the Wireless and Telecommunication spectrum.

Service Territory: Local

Keywords: Network Optimization Network Design Network Deployment Network Development

Industry: Construction - General, Electrical & Mechanical Contractors (sub-trades), Engineering Services, IT Services - App Development, Data Engineering, App Development, Professional Services - Project Management / Legal, Technical Services - IT / PM

DBE Designation: Minority-Owned

Owner Ethnicity: Asian

This company provides a product/service we can use:

Opportunities that come to mind for this company:

I plan to follow up with the presenter:

Yes, Today In Person Meeting Phone Call Not a fit

A possible internal or external connection I can make for this company is:

NOTES:



Kanchana Raman

Avion Networks, Inc

HQ: Alpharetta, GA

Prime Service Supplier to Telecom Operators

Service Territory: Local

Keywords: Roofing, Re-roofing, Solar

Industry: 5G NR Design and Optimization; Cell Site Deployment; Cloud/Edge Computing

Engineering Services, Technical Services - IT / PM

DBE Designation: Minority-Owned, Women-Owned

Owner Ethnicity: Asian



This company provides a product/service we can use:

Opportunities that come to mind for this company:

I plan to follow up with the presenter:

Yes, Today In Person Meeting Phone Call Not a fit

A possible internal or external connection I can make for this company is:

NOTES:



Shannon Marquez

Blair, Church & Flynn
Consulting Engineers, Inc.

HQ: Clovis, CA

Award winning, multi-discipline consulting group committed to designing safe, sustainable and economical infrastructure solutions through engineering, land surveying, and landscape architecture.

Service Territory: Local

Keywords: Engineering, Land Surveying

Industry: Engineering Services

DBE Designation: Minority-Owned

Owner Ethnicity: Native American



This company provides a product/service we can use:

Opportunities that come to mind for this company:

I plan to follow up with the presenter:

Yes, Today In Person Meeting Phone Call Not a fit

A possible internal or external connection I can make for this company is:

NOTES:



Fran Dean-Bishop

Aerobodies Inc.

HQ: Washington, DC

We help managers reduce burnout, stress and low productivity in their employees so they can be resilient, perform better, produce outstanding customer service and create high profitability for their organizations. At Aerobodies we partner with organizations to design strategic wellbeing engagements that create thriving cultures and people.

Service Territory: Local, Global, Local & Global

Keywords: Wellbeing and Culture Transformative Programs, Health & Wellness Services, Productivity Amplification

Industry: Machine Learning / Artificial Intelligence, Professional Services - Project Management / Legal, Other

DBE Designation: Minority-Owned, Women-Owned

Owner Ethnicity: African-American

AEROBODIES

This company provides a product/service we can use:

Opportunities that come to mind for this company:

I plan to follow up with the presenter:

Yes, Today In Person Meeting Phone Call Not a fit

A possible internal or external connection I can make for this company is:

NOTES:



Tad Rzonca

V3Gate

HQ: Colorado Springs, CO

We are a certified SDVOSB and MBE IT Solutions Provider. We offer the full suite of hardware, software, and technology solutions.

Service Territory: Local & Global

Keywords: IT Hardware, Software, Services, and Office Supplies

Industry: IT Services - App Development, Data Engineering, App Development, Technical Services - IT / PM

DBE Designation: Minority-Owned, Veteran-Owned

Owner Ethnicity: Caucasian



This company provides a product/service we can use:

Opportunities that come to mind for this company:

I plan to follow up with the presenter:

Yes, Today In Person Meeting Phone Call Not a fit

A possible internal or external connection I can make for this company is:

NOTES:



Vivek Verma

Infinity Tech Group Inc

HQ: Paramus, NJ

Service Territory: Local & Global

Keywords: IT Staffing and Product/Application Development

Industry: IT Services - App Development, Data Engineering, App Development

DBE Designation: Minority-Owned, Women-Owned

Owner Ethnicity: Asian



This company provides a product/service we can use:

Opportunities that come to mind for this company:

I plan to follow up with the presenter:

Yes, Today In Person Meeting Phone Call Not a fit

A possible internal or external connection I can make for this company is:

NOTES:



Manjula Dharmalingam

World of Opportunities for Women LLP

HQ: Bangalore, Karnataka

Platform for women to get back to work with confidence and for corporate to hire committed talent.

Service Territory: Local & Global

Keywords: IT Tech Talent Hiring , IT Projects Support.

Industry: Cyber Security, Engineering Services, IT Services - App Development, Data Engineering, App Development, Machine Learning / Artificial Intelligence, Professional Services - Project Management / Legal, Technical Services - IT / PM, Translation Services / Transcreation / Localization

DBE Designation: Women-Owned

Owner Ethnicity: Asian



This company provides a product/service we can use:

Opportunities that come to mind for this company:

I plan to follow up with the presenter:

Yes, Today In Person Meeting Phone Call Not a fit

A possible internal or external connection I can make for this company is:

NOTES:



Maulik Shyani

BayInfotech

HQ: Livermore, CA

System Integrator for advanced technologies for Cloud, Software Defined Networking and API Integration

Service Territory: Local & Global

Keywords: Cloud Migration, DevOps, Data Center migration, Software Defined Networking

Industry: IT Services - App Development, Data Engineering, App Development

DBE Designation: Minority-Owned

Owner Ethnicity: Asian



This company provides a product/service we can use:

Opportunities that come to mind for this company:

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A possible internal or external connection I can make for this company is:

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Subha Rajana

Biarca

HQ: San Jose, CA

Biarca is a Google Premier Partner in build and service areas, providing digital transformation services such as Cloud migration, cloud native application development, cloud security and compliance assessment with ongoing cloud protection.

Service Territory: Local & Global

Keywords: Cloud Migration, Security and Compliance Assessment, Cloud Security, Cloud Ops, DevOps

Industry: Cyber Security, IT Services - App Development, Data Engineering, App Development, Technical Services - IT / PM

DBE Designation: Minority-Owned, Women-Owned

Owner Ethnicity: Asian



This company provides a product/service we can use:

Opportunities that come to mind for this company:

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A possible internal or external connection I can make for this company is:

NOTES:



Anthony Irudhayanathan

Zillion Technologies, Inc.

HQ: Ashburn, VA

Zillion Technologies Inc, is a Minority owned global experience in end-to-end technology solutions and consulting, helping our clients reach beyond what they think is possible. Zillion works as a trusted advisor to achieve high performance, end-to-end innovation and exceed business objectives for our clients' missions.

Service Territory: Local & Global

Keywords: Cloud • Blockchain • Cyber Security • Dev Ops • Analytics • Robotic Processing Automation (RPA) • IAM • QA/Testing • AI • Salesforce • Internet of things (IOT) • Mobile

Industry: Cyber Security, IT Services - App Development, Data Engineering, Machine Learning / Artificial Intelligence, Technical Services - IT / PM

DBE Designation: Minority-Owned

Owner Ethnicity: Asian



This company provides a product/service we can use:

Opportunities that come to mind for this company:

I plan to follow up with the presenter:

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A possible internal or external connection I can make for this company is:

NOTES:



Prashant Bhalessain

SETIENT LTD

HQ: Milton Keynes, England

Setient provides IT services in Machine Learning, Big data and Cloud technologies, with specialisation in MLops and SecOps

Service Territory: Local & Global

Keywords: MLops, Devops using Open source and cloud technologies

Industry: Cyber Security, IT Services - App Development, Data Engineering, App Development, Machine Learning / Artificial Intelligence, Technical Services - IT / PM

DBE Designation: Minority-Owned

Owner Ethnicity: Asian



This company provides a product/service we can use:

Opportunities that come to mind for this company:

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A possible internal or external connection I can make for this company is:

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Tamara Nall

The Leading Niche

HQ: Washington, DC

The Leading Niche is a data analytics and specialized IT consulting firm that serves global clients. We are known for providing big business capabilities with a small business/high touch approach.

Service Territory: Local

Keywords: Data Analytics, Information Services

Industry: Cyber Security, Professional Services - Project Management / Legal, Technical Services - IT / PM

DBE Designation: Disability:IN, Minority-Owned, Women-Owned

Owner Ethnicity: African-American



The Leading Niche®

This company provides a product/service we can use:

Opportunities that come to mind for this company:

I plan to follow up with the presenter:

Yes, Today In Person Meeting Phone Call Not a fit

A possible internal or external connection I can make for this company is:

NOTES:



Kelly Ireland

CBT

HQ: Orange, CA

CBT is considered an elite Domain Expert Integrator and is delivering customer centric & customized solutions providing quantifiable ROI for workforces around the world.

Service Territory: Local & Global

Keywords: IoT, HPC, Edge, AI

Industry: Engineering Services, IT Services - App Development, Data Engineering, App Development, Machine Learning / Artificial Intelligence, Professional Services - Project Management / Legal, Technical Services - IT / PM

DBE Designation: Women-Owned

Owner Ethnicity: Caucasian



This company provides a product/service we can use:

Opportunities that come to mind for this company:

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A possible internal or external connection I can make for this company is:

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Evan Rose

Rose Digital

HQ: New York, NY

Rose Digital is a minority-owned technology consulting firm. We work with world class companies and agencies who want to build top tier technology products, services and platforms that users deeply value and enjoy using. Specifically we help our clients execute digital transformations driven by cutting edge technology (Cloud, Microservices, FaaS, Serverless, Machine Learning, User Experience and User Interface Design) and innovation (Augmented Reality).

Service Territory: Local, Global, Local & Global

Keywords: Web Development, Augmented Reality Development, User Experience and Interface Design, Mobile App Development

Industry: IT Services - App Development, Data Engineering, App Development

DBE Designation: Minority-Owned

Owner Ethnicity: African-American

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Opportunities that come to mind for this company:

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